

CISOs, study these **components** of  
company context



To determine your  
security & team priorities

# Align CISO “Org” to the Company Priorities & Needs

→ Seems obvious.  
Often, practically hard.

# Situational Awareness as Context

## Security Team – What’s already there?

Don’t over-complicate it. There are 3 choices and many sub-variants:

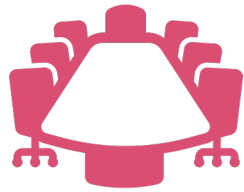
1. Current Security Team / Function(s)
2. No Security Team
  - Legal & Audit
  - Engineers & Technology
3. Outsourced Partner(s)

## Company – What’s the context?

Practically speaking, What is known?

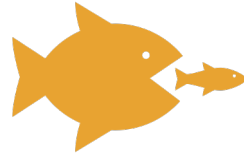
1. Age & Size of Company
  - # of employees
  - Regional Jurisdiction
  - Trajectory of Growth
2. Industry (regulations)

# Company Context



## Industry

- Regulated?
  - Life sciences / medical / health
  - Money & Financial
  - Defense & Trade
  - Utility & Critical System
- Services vs manufacturing
- Privacy



## Company Maturity

- Startup vs Established
- Public vs Private
- Growing vs Operating
- Staying alive vs Thriving
- Unvarnished vs Bad Press Event



## Company Size

- Single Office vs Global
- 100 Employees vs 10,000 Employees
- Acquisition vs Organic Growth